



## Motivation in the Workplace

Perhaps you've heard people say that no one can motivate someone else. What they mean by this is that motivation comes from within. It is the result of a person's individual perceptions, needs, and desires.

The key to great leadership is to identify what motivates people without assuming it will be the same thing for all employees. Using that theme, we will focus on how you can understand human behavior and establish appropriate conditions so that your employees will be motivated to improve performance at individual, group, and organizational levels.

### 3-hour Session:

- Learn what motivates others
- Understand 2 specific theories in motivation
- Learn how to communicate expectations
- Learn the strength of positive reinforcement
- Dispel the Motivation Myths
- Learn what it takes to be a Great Leader

One thing to keep in mind, you are able to motivate others by example. Understanding how powerful motivation is to getting things done and achieving top performance and one's potential is an awesome skill to have!

**Call today for more information about these  
exciting programs!  
800.577.4293**

*These sessions also offered in Spanish.*