



Performance Management - A Leaders Role

Ever wish there was a way to transform performance evaluations from uncomfortable, meaningless, put-it-off-as-long-as-possible stress sessions into dynamic, productive, motivating opportunities for growth? There is! This seminar teaches you how to think BIG PICTURE where performance reviews are concerned. Evaluations become a tool – a platform for meaningful discussion between employees and leaders that can increase job satisfaction, enhance performance and contribute to overall productivity.

The goal of performance is to achieve the company mission and vision. Successful systems also recognize that you must tie in individual goals at the same time for ultimate performance. The instructor in this session serves as an evaluator and coach – providing tips and techniques for establishing your goals for performance management, helping you understand the scope of developing a new or enhanced system, and helping you understand how to conduct meaningful motivational interviews. The session also emphasizes long term planning for employee growth and development, and ways to use evaluations to motivate employees all year long.

4-hour Session:

- Understand the leaders role in performance management
- Learn how to align employee goals with the organizational/departmental goals
- Utilizing core competencies within a performance management system and all that entails
- Understand the pitfalls of managing performance (i.e. playing favorites, 2 week affect, stereotyping, *similar to me approach*)
- Learn tips on motivating within your performance management system

**Call today for more information about these
exciting programs!
800.577.4293**

These sessions also offered in Spanish.